



CliniSys tops national oncology benchmark

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CliniSys has come top of an oncology ePrescribing system report, compiled by the ePrescribing team from NHS Connecting for Health, the Department of Health's National Cancer Action Team and specialists in oncology.

According to Valerie Lee — CliniSys' Oncology UK Business Manager — the oncology prescribing system benchmark reviewed the status of oncology ePrescribing systems from the UK's leading suppliers against a list of known requirements.

"The assessment not only looked at functionality but also at the company, its ability to provide a good technical fit and to offer long term partnership," she explained. "Proof of delivery and partnership with the NHS were also key factors."

Approved by Professor Mike Richards, the Summary Report produced a specification detailing the requirements for an immediate/interim oncology prescribing system.

All of the known suppliers of oncology systems were contacted and asked to return a questionnaire which looked at system functionality, technical specification and current implementations.

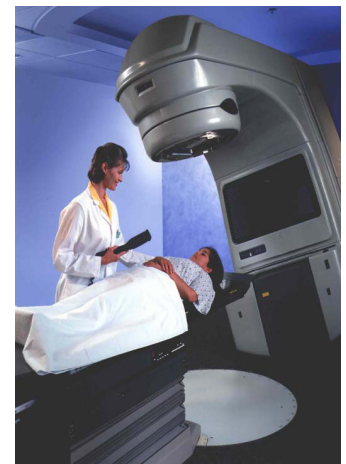
Suppliers whose systems were identified from this initial questionnaire as being in use in the NHS in June 2005 were then invited to have their system benchmarked against the requirements specification using a standard demonstration script and scoring system.

Specialists in oncology, haematology and paediatric oncology evaluated the solutions, with site visits to hospitals using the two highest scoring systems.

David Newell — CliniSys' Group Business Development Director — welcomed the publication of the Report of the Benchmark Process and the support it provides in assisting Trusts to quickly and easily select the electronic chemotherapy prescribing and management system which best meets their needs.

"Since June 2005, CliniSys has continued to develop ChemoCare in order to further meet user needs for chemotherapy prescribing," he added.

For more information on these significant developments, along with web-based demonstrations of ChemoCare, please visit our website: www.clinisys.co.uk



ChemoCare was awarded the highest overall score of any solution available today. These results confirm that ChemoCare is the solution of choice for chemotherapy prescribing in the NHS.

Did you know?

- CliniSys' healthcare IT business encompasses oncology, diabetes, sexual health and laboratory information management systems.
- CliniSys is Europe's leading supplier of laboratory information management systems.
- CliniSys employs over 200 healthcare IT professionals, supporting in excess of 2,000 sites throughout Europe.

ChemoCare — key facts

- Installed in 50 adult sites — 10 times more than other solutions.
- The only solution to support paediatrics — now in 14 UK CCSG paediatrics sites.
- Uniquely deployable across cancer networks.
- Highest scoring on technical fit and integration with CfH.
- Solution of choice for NHS chemotherapy prescribing.

London Trusts support GUM with preView



The new Barts and The London NHS Trust's hospital buildings at The Royal London down Stepney Way.

Two of London's largest hospital Trusts have just adopted CliniSys' preView to support GUM services.

Designed to provide professionals in the GUM and HIV environments with appropriate technologies that take effective patient management to a new level, preView is a unique browser-based, multi-disciplinary and cross-community solution that has been created following an extensive study of a major UK clinic, backed by reviews and feedback from other GUM and sexual health practices around the UK.

The Barts and the London NHS Trust's GUM and HIV clinics — one of London's largest GUM and HIV networks — has taken a

significant step forward towards adopting a completely paperless clinical practice by installing preView to deliver ready access to complete electronic booking and administration information.

Barts and The London is one of Britain's top teaching hospital Trusts handling over 500,000 patients each year. The implementation will soon go live with full integration to the Trust's pathology system: CliniSys WinPath.

Guys and St Thomas' NHS Foundation Trust has also contracted with CliniSys for preView to support GUM services. A major teaching hospital, Guy's and St Thomas' is one of the largest hospital Trusts in the country, with 9,000 staff

providing for more than 750,000 patients a year.

The CliniSys solution includes order communication and results reporting to the Trust's existing pathology solution utilising industry standard HL7 messaging.

preView seamlessly integrates with third party systems, (such as post coding software fully supporting Payment by Results) and can link with multiple pathology systems to retrieve 'real time' patient results — avoiding the need to store local copies of data. Charting of data provides a visual representation of change over time and where required, can overlay drug details against blood results.

MK goes live within 3 months of contract



"CliniSys could provide and demonstrate a solution fit for UK purpose in all disciplines in the time frame we required. They were already aligned to the London LSP and hence connectivity and future-proofing concerns were easily alleviated. It was an added bonus that the solution was actually acquired at a very pleasing price too."

The team at Milton Keynes has successfully deployed WinPath in all departments within 3 months of contract signature. The following are extracts from a report describing the personal views of Jill Beech – Milton Keynes' Pathology Systems & Quality Manager:

"The project remit was two-fold:

- Manage the clinical and financial risk of a legacy Pathology system sat on a platform of failing hardware; and
- 'Go-live' in all Pathology departments by the end of June 2006 to coincide with the CRS go-live."

In addition, an LSP friendly

system was an absolute necessity as it had to interface to the Cerner Millennium CRS.

"On paper this had seemed an impossible task," reported Jill Beech. "I am pleased to say that on July 3rd 2006 ALL of our Pathology departments were live on the WinPath Pathology system."

Our greatest asset

"The staff teams involved were our greatest assets — Pathology, IT and CliniSys worked together with focused determination. Their hard worked ensured the go-live days went ahead without any significant incidents.

The CliniSys team was outstanding. Their confidence to deliver anything we specified within a ridiculous time frame was justified and they did what they agreed to do, and more. Our staff were reassured: CliniSys knew their product and were able to answer all queries.

CliniSys have obviously implemented many times in very tight time frames — this was evident from their approach.

The Pathology Directorate became a sea of expertise. Pathology staff, Trust IMT and CliniSys were as one. I was very proud to be part of such a professional project team."

preView v2 and PathManager released

CliniSys is pleased to announce the immediate availability of two new releases: preView version 2 and the PathManager data warehouse manager.

Following extensive testing and development, preView version 2 is now available for new and existing customers. preView version 2 delivers significant enhancements to previous

releases including: support for payment by results; order communication and results reporting for pathology; advanced charting and ad-hoc reporting. All developments build upon the existing thin client solution.

The newly released PathManager is an optimised data warehouse application designed to

facilitate improved management reporting and business intelligence. Supporting payment by results, operational benchmarking and performance optimisation, PathManager has been developed on an Oracle platform and is a highly scalable and robust analytical tool.

PathManager is delivered

with a comprehensive portfolio of predefined pathology management reports to further enhance efficiency, and is available to all CliniSys customers supporting both WinPath and Lab Centre pathology.

For more information, please contact your CliniSys representative or visit our website:

www.clinisys.co.uk

CliniSys Pathology and the national programme

Independent market research has proven that WinPath is the system of choice in the majority of major system procurements this millennium. It is also a cornerstone to the Connecting for Health (CfH) Pathology Strategy and the Pan-Ireland Pathology Procurement Strategy.

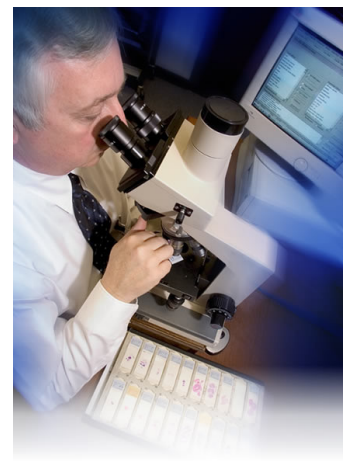
Donald Saum — CliniSys' Business Development Director for Pathology — believes that WinPath's flexibility, adaptability and alignment of local business needs with CfH and best practice, have been key factors in its success. WinPath enjoys a 30% market share in the UK.

"We are the only supplier to have been contracted directly to NHS Trusts to deliver full LIMS systems since the initiation of the national programme," he explained. "We have delivered through a number of formal procurement processes including GCAT and OJEU."

WinPath was the first pathology system to be deployed under the national programme and was delivered in partnership with the Capital Care Alliance (the LSP for London) to Barking, Havering and Redbridge NHS Trust — one of the largest Trusts in England.

WinPath has also been implemented in NHS Trusts in South Buckinghamshire, Milton Keynes and Worcestershire. CliniSys continues to work with CfH to ensure future compliance of pathology solutions nationally.

"Our systems are fully scaleable and are proven across the UK in all types of laboratories from small private laboratories through to high-volume, high throughput, multi-site pathology clinical networks, as demonstrated by our recent implementations across both Worcestershire and Nottinghamshire," added Donald Saum.



WinPath is one of the most extensively used pathology systems in the UK, and key to CfH, NPfIT and the Irish Procurement Strategy.

CliniSys and CfH:

2004

- Selected by Capital Care Alliance and Fujitsu Alliance.
- Awarded Barking, Havering and Redbridge Hospitals NHS Trust.
- Awarded South Buckinghamshire NHS Trust.

2005

- BHR and South Bucks go live.
- Fujitsu Alliance switches to Cerner.

2006

- Awarded QEH NHS Trust under CfH flow down.
- Awarded and went live at Milton Keynes NHS Trust within 4 months of contract award.

CfH Commitments:

- First LIMS to be interfaced to Cerner Millennium at Homerton and Newham University NHS Trusts.
- Currently working with the Fujitsu Alliance to develop and maintain on-going integration to CRS.
- In collaboration with CCA, developing interfaces to IDX.
- Interfaces to iSOFT iPM and iCM.
- Committed to deliver and maintain interfaces to Pan Ireland and existing installed base.
- Detailed ongoing discussions to provide immediate solutions to Trusts across England through the LSP community in partnership with CfH.

Diagnosis



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CliniSys – clinically led systems

With 2,000 sites worldwide supporting over 200,000 healthcare professionals, CliniSys has been successfully delivering automation and decision support tools for testing, surveillance, diagnosis, treatment and chronic disease management to healthcare professionals for over 20 years.



As a company, we are committed to developing long term, flexible partnerships with our customers, working together to deliver improved service and quality outcomes for patients. We focus on 'best of breed' solutions and employ specialists with years of hands-on experience to ensure we deliver products and services which meet our customers' needs.

At the heart of our development, delivery and support processes is a commitment to excellence — our software and services have been developed in close collaboration with advisors who hold key clinical positions across the European healthcare community and who help us stay at the forefront of clinical innovation, enabling us to deliver reliable, proven solutions which underpin advancements in efficiencies and effectiveness.

For more information on CliniSys, and to learn why we retain leadership in all of our chosen markets, please visit our website: www.clinisys.co.uk

CliniSys delivers proven solutions

Working in partnership with all customers to ensure that real benefits are delivered, CliniSys continues to pioneer the development of 'best in class' clinical and diagnostic software to the benefit of customers and the patients they serve.

The proven solutions offered by CliniSys meet and exceed the needs of our customers — an outstanding performance demonstrated by the number of customers who have selected CliniSys over the last year:

Barts and The London 
NHS Trust

Bristol and South Wales 
Primary Care Trust


Buckinghamshire Hospitals 
NHS Trust



Central Cheshire 
Primary Care Trust

Central Liverpool 
Primary Care Trust


Doncaster and Bassetlaw Hospitals 
NHS Foundation Trust

Guy's and St Thomas' 
NHS Foundation Trust


Northamptonshire Heartlands 
Primary Care Trust


care, innovation, excellence

Oxford Radcliffe Hospitals 
NHS Trust

Queen Elizabeth Hospital 
NHS Trust

Royal United Hospital Bath 
NHS Trust


Sheffield Teaching Hospitals 
NHS Foundation Trust


The ROYAL
HOSPITALS

South Devon Healthcare 
NHS Trust

St George's Healthcare 
NHS Trust

Thames Valley 
Strategic Health Authority

United Bristol Healthcare 
NHS Trust

Worcestershire 
Acute Hospitals NHS Trust